

Dear Reader,

Welcome to our latest newsletter. We've got some good news from the seafront as the council unveil plans to renovate the old bandstand and we also look at the importance of training to provide the best possible service.

As usual in this bustling city of ours there are also some great events to check out over the next week with a historical focus, from archaeological walks to looking into your own family history.

Regards,

David Maslen M.N.A.E.A.
Director



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Peace of Mind

It is perhaps quite worrying that anyone can open up as an estate agent. This makes it all the more important that you choose an agency which puts a high value on staff training.

Better trained staff gain an intimate understanding of what the customer is going through and are able to help you endure the inherently stressful process of moving more readily. Training in buyer psychology is also very useful when it comes to knowing why people buy which property, how they negotiate, and the reasons why they sometimes withdraw from a purchase.

Like in any business, good staff development also encourages happy, fulfilled and loyal staff who take pride in their work. It also fosters a spirit of innovation and continuous improvement in all aspects of work.

Whilst being passionate about professionalism, this does not mean that the traditional values we cherish are in any way old fashioned. Indeed, we are proud to be different, and our approach will not suit everyone! For example, we do not have a formulaic approach to the way in which we work and encourage each of our staff to play to their strengths.

We are excited about our contribution to the Brighton & Hove property scene, and have a real energy and love for the business of creating a moving experience people will be delighted about.



NEWS – Strike up the Band!

The city council has finally agreed to undertake restoration work on the Bedford Square bandstand, which has been left vulnerable to the ravages of rust, decay and bad weather for nearly 30 years.

The listed bandstand was built in 1884 and is in dire need of repair. Local architect DRP has submitted a planning application to the city council to aid them in restoring the bandstand to its former glory, moving the project a step closer.

According to the proposed plans, the ground floor and basement of the bandstand will be transformed from public conveniences and storage, to a restaurant or café. The top part of the bandstand will be revamped to stage concerts and other events and the adjoining area improved and enhanced.

Temporary repairs have also been carried out to help the building to defend itself against the worst of our Sussex weather.

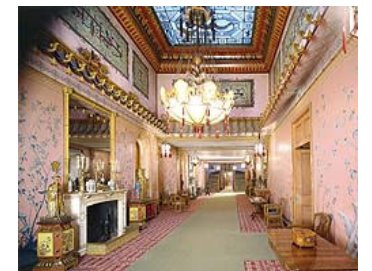
Work is now expected to begin later this summer and should be completed by early next year.



The Bedford Square Bandstand to be renovated at last

DATES FOR YOUR DIARY

- **Wed 11th June – Brighton & Hove Archaeological Walk** – Join Brighton & Hove Archaeological Society on an interesting stroll around the historical sites and monuments on the beautiful South Downs. This event is free and explores the Hollingbury Hillfort, its origins and history. Runs from 2pm-5pm.
- **Wed 11th June – Chinese Whispers Gallery Tour** – Join this fascinating guided tour of the Chinese Whispers exhibition at the Brighton Museum & Art Gallery and the Royal Pavilion. Starts at 1pm, cost is free with exhibition ticket.
- **Sat 14th June – Family Archives Roadshow** – Find out more about your family history at this exhibition hosted by Letter in the Attic and view their fascinating collection of letters and diaries. This project examines letters, diaries, photos and memoirs related to Brighton and Hove. Bring your own family photos or documents along and get them looked at by the experts! Runs from 11-3pm at the Jubilee Library in Jubilee Street, Brighton.



N.B. Please check dates, times and venues before setting off

GET IN TOUCH

At Maslen Estate Agents we want to make moving home as stress-free and enjoyable as possible. As one of Brighton's leading independent estate agencies, our reputation is built on an ethos of honesty and integrity and always putting the customer first.

Whether you are buying or selling, our professionalism and unrivalled knowledge of the local property market makes us a refreshing estate agent to deal with.

To ease the process of buying and selling property further, we also have an independent mortgage advisor available to advise our customers on all aspects of taking a mortgage. We also offer conveyancing, advice on life assurance, critical illness policies, mortgage protection policies and buildings/contents insurance.

Contact us by emailing, popping in to one of our offices, or call us on 01273 677001.

For the latest Brighton properties or to get a market appraisal get in touch

Click here or call us on 01273 677001